Partner ID Form

Partner Information	
PIC Number	916982517
Organisation ID	E10340268
Full legal name in English	F. PARASTATIDIS – M. POUSPOURIKAS G.P.
Full legal name (National Language)	Φ. ΠΑΡΑΣΤΑΤΙΔΗΣ - Μ. ΠΟΥΣΠΟΥΡΙΚΑΣ Ο.Ε.
Short Name	actina
Legal Status	Private Company / General Partnership (G.P.)
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Backround and Experience
Actina is a business development and consulting company based in Xanthi, Greece, active in the fields of culture, social development, entrepreneurship, and the green transition, with a focus on youth empowerment as a horizontal priority. We collaborate with organisations, institutions, and communities to design and implement projects that create long-term impact and promote inclusive, sustainable growth. For more than 20 years, we have been actively involved in the design, coordination, and implementation of a wide range of European projects under programmes such as Interreg, Erasmus+, Creative Europe, Black Sea, and national co-funded initiatives. This long-standing experience has allowed us to develop a deep understanding of the practical and strategic dimensions of project delivery, ensuring both quality

outcomes and smooth collaboration.

To date, we have participated in **over 200 European and national projects**, shaping our expertise in the following key sectors:

- Entrepreneurship & SME Support
- Youth Empowerment
- Urban & Sustainable Development
- Environment & Green Transition
- Social Inclusion
- Culture & Creative Sectors
- Tourism
- Health

Among our recent highlights is **"Thinc – Thrace Incubator"**, a start-up incubator we coordinated for the Democritus University of Thrace, where we provided targeted support to SMEs through mentorship, business planning, and funding access. We also played a leading role in the **"eMT cluster"**, a national initiative aimed at accelerating digital transformation through innovation partnerships and integrated technology ecosystems for businesses.

Quality & Reliability

We are certified under **ISO 9001:2015** for quality management and **ISO 22301:2019** for business continuity, ensuring the reliable and efficient delivery of all projects.

Business Activities

EU Project Management:
Comprehensive coordination and implementation of European and national projects, including proposal development, technical support, reporting, and financial management. We also organise workshops, events, and capacity-building activities, ensuring partner alignment, impact delivery, and compliance throughout the project lifecycle.

Development Consulting:
Strategic advisory services for public institutions, regional authorities, and civil society actors in policy design, operational planning, feasibility analysis, and development prioritisation. We support institutional strengthening and the adoption of effective strategies through evidence-based studies and targeted consulting.

Entrepreneurship & SME Support:
Tailored support in areas such as business planning, financial forecasting, mentoring, CSR strategy, staff training, and access to funding opportunities. We help organisations build resilience, scale sustainably, and navigate national and EU support mechanisms effectively.

Communication & Dissemination
Implementation of targeted dissemination and visibility strategies in EU-funded projects, including awareness campaigns, stakeholder engagement, event promotion, content creation, and the production of print and digital materials. Our work ensures effective communication of project results and full alignment with EU dissemination and exploitation requirements.

Infrastructure
Our premises are housed in a restored 19th-century tobacco warehouse in the heart of Xanthi, a city known for its rich multicultural heritage. Spanning three floors, the building reflects the connection between past and future, as we operate a contemporary business within a space deeply rooted in the city's history. The building includes a 150 m² training and conference room in the loft, ideal for seminars and group sessions, and a 150 m² workshop room in the basement, suited for hands-on activities and creative work. Flexible co-working areas also support collaboration among professionals and project teams.

Role of participating organisation in the project	
Project management	☒
Communication, dissemination and engagement	☒
Provision of research and technology infrastructure	☐
Co-definition of research and market needs	☒
Civil society representative	☐
Policy maker or regulator, incl. standardisation body	☐
Research performer	☐
Technology developer	☐
Testing/validation of approaches and ideas	☒
Prototyping and demonstration	☐
IPR management incl. technology transfer	☐
Public procurer of results	☐
Private buyer of results	☐
Finance provider (public or private)	☐
Education and training	☒
Contributions from the social sciences or/and the humanities	☒
Other – specify (50 character limit)	☐

Projects or activities	
Innovation- Entrepreneurship – Social Economy	
2022-ongoing / Thinc – Thrace Incubator (NSFR 2014-2020)	The Thinc Business Incubator of the Democritus University of Thrace is a dynamic innovation and entrepreneurship hub. It supports the creation, development, and acceleration of start-ups and innovative ventures, bridging academic knowledge with market needs. Thinc provides tailored mentoring and coaching, training programs, networking opportunities, and access to funding tools, fostering entrepreneurship across Eastern Macedonia and Thrace. It places particular emphasis on initiatives with social and developmental impact, promoting sustainable and inclusive growth. The initiative focuses on supporting start-ups, early-stage enterprises, and innovative business ideas through incubation services, mentoring, networking, and access to specialized infrastructure. Thinc aims to create a dynamic environment that nurtures entrepreneurial talent, facilitates collaboration between academia and industry, and strengthens the local innovation ecosystem.
2021-2023 FAIR FOR ALL (INTERREG	"FAIR FOR ALL – Boosting Business Support to SMEs through setting up Mobile Fair and innovative Services in the cross-border territory" (INTERREG Greece–Bulgaria 2014–2020).

Greece–Bulgaria 2014–2020)	"FAIR FOR ALL" was an Interreg V-A Greece–Bulgaria 2014–2020 project that aimed to enhance the competitiveness of SMEs in the cross-border area by developing innovative support services and mobile business infrastructure. The project facilitated access to information, training, and networking opportunities for local enterprises, especially in rural and remote areas, contributing to inclusive economic growth and cross-border cooperation. Actina (formerly FM-EPICHEIREIN) supported the implementation of business support activities and contributing to the empowerment of local entrepreneurs.
2019-2021 I-SEE (INTERREG Greece–Bulgaria 2014–2020)	The I-SEE project, implemented under the INTERREG Greece–Bulgaria 2014–2020 Programme, focused on promoting self-employment and entrepreneurship in cross-border regions by providing integrated support to unemployed individuals and vulnerable groups. It offered training, mentoring, and business incubation services, helping participants develop entrepreneurial skills and establish sustainable business ideas. The project contributed to inclusive economic growth and strengthened institutional cooperation between Greece and Bulgaria.
2015-2016 Employment Intervention (NSFR 2007-2014)	"Local Plan for Employment Adapted to the Needs of the Municipality of Xanthi – Development Partnership – Employment Intervention" was a regional initiative aiming to combat unemployment and promote social inclusion through targeted employment measures tailored to the specific needs of the Municipality of Xanthi. Implemented in collaboration with a local development partnership that brought together public authorities, private sector stakeholders, and civil society actors, the project focused on identifying local labour market gaps and designing integrated interventions to support job creation, training, and entrepreneurship. Key activities included personalised counseling, vocational training, business support services, and the promotion of cooperative and social economy models. The project paid particular attention to supporting vulnerable groups, including long-term unemployed individuals, women, and young people with limited access to the labour market. Actina (formerly FM-EPICHEIREIN) played a central role in the project's coordination and implementation. The organization contributed to the design of training content, the delivery of business consulting services, and the monitoring and evaluation of participants' integration into the labour market, reinforcing its commitment to inclusive local development and active labour market policies.
2013-2015 K.OIKONES (NSFR 2007-2014)	"K.OIKONES – Social Economy and Local Employment Development Structures" was implemented under the NSRF 2007–2014, aiming to promote social inclusion, local development, and employment through the creation of support structures for the social economy. The project focused on empowering individuals from vulnerable social groups — including the unemployed, women, and people at risk of social exclusion — by providing them with access to information, training, counseling, and support for entrepreneurship in the field of social and solidarity economy. Key actions included the establishment of advisory centers, implementation of tailored training programmes, support in the creation of social enterprises, and networking with local and regional stakeholders. The project contributed to raising awareness about the value of social entrepreneurship as a tool for sustainable and inclusive development. Actina (formerly FM-EPICHEIREIN) participated as a key partner, responsible for the delivery of business support services, mentoring, and the facilitation of employment pathways for participants. The organization also contributed to the

	visibility of the initiative and to strengthening the local ecosystem for social economy development.
2012-2015 TITHIS (NSFR 2007-2014)	"TYTHIS – Local Integrated Actions for Women's Empowerment and Employment" was implemented under the NSRF 2007–2014, with the aim of promoting the professional integration and empowerment of women through tailored interventions focusing on local development and social inclusion. The project combined career counseling, vocational guidance, and skills development with practical support for employment and entrepreneurship. Special focus was given to activities related to the production and marketing of local products, as well as the promotion of cultural and alternative tourism as viable employment sectors for women in the region. Participants received individualized support plans, training on business development, and opportunities to network with local producers and tourism professionals. The project encouraged the utilisation of local resources and cultural heritage to foster new income-generating activities, particularly in rural and semi-urban areas. Actina (formerly FM-EPICHEIREIN) was responsible for the coordination and delivery of key project components, including personalised career counseling, entrepreneurship consulting, and market access support. The organisation also played a central role in promoting partnerships with local actors and ensuring the visibility and sustainability of women-led initiatives developed through the project.
2008 (INTERREG IIIA / PHARE CBC Greece–Bulgaria)	"Consultancy Services for the Development of Cross-Border Entrepreneurship between Xanthi and Smolyan" was a project implemented under the INTERREG IIIA / PHARE CBC Greece–Bulgaria Programme, aiming to strengthen economic cooperation and support business development in the cross-border region. The project consisted of two key components: a) the creation of a comprehensive business plan to promote cross-border entrepreneurship and identify strategic opportunities for collaboration between enterprises in Xanthi (Greece) and Smolyan (Bulgaria), and b) the publication of a business guide, providing practical information, legal frameworks, and operational guidance for entrepreneurs interested in cross-border activity. The Chamber of Commerce & Industry of Xanthi led the implementation of the project, acting as the official consultant and coordinator of activities. The Chamber conducted field research, stakeholder consultations, and economic analysis to inform the business plan, and coordinated the editorial and publication process of the bilingual business guide. The initiative contributed to improving the entrepreneurial climate in the region and laid the foundation for sustained cross-border business partnerships.
2007-2008 (INTERREG IIIA / PHARE CBC GREECE–BULGARIA)	"Increasing Competitive Advantage through Business Networking with the Use of Information Technology" was a cross-border cooperation project implemented under the INTERREG IIIA / PHARE CBC Greece–Bulgaria Programme, aiming to strengthen the competitiveness of SMEs in the border region through digital transformation and transnational collaboration. The project focused on the development of digital tools and platforms that enabled small and medium-sized enterprises to network, exchange knowledge, and access cross-border market opportunities. It also included training sessions, business forums, and pilot applications of ICT solutions tailored to local business needs.

	The Democritus University of Thrace (DUTH) participated as an institutional partner, contributing scientific expertise and technical support in the design and deployment of the digital networking platform. DUTH also played a key role in capacity-building activities, offering training in ICT applications and supporting knowledge transfer to businesses.
2006-2007 SEEDS / INTERREG IIIB – CADSES)	SEEDS – Supporting Entrepreneurs and Enterprise Development in South-East Europe The SEEDS project, implemented during 2006–2007 under the INTERREG IIIB – CADSES Programme, aimed to strengthen entrepreneurship and local economic development across South-East Europe. It focused on enhancing the capacities of local and regional stakeholders through the exchange of best practices, the development of support structures for SMEs, and the promotion of transnational cooperation. SEEDS contributed to building a more supportive environment for business innovation and start-up growth in the CADSES area.
2004-2023 (NSFR / National Developmental Law)	Preparation and submission of over 500 business plans for SME investment projects under the NSFR and the national Development Law, supporting entrepreneurship and access to funding.

Urban - Sustainable Development	
2013-2015 Re-Block (URBACT II)	"Reviving high-rise Blocks for cohesive and green neighborhoods / Re-Block" (URBACT II programme). The Re-Block project, implemented under the URBACT II Programme, aimed to improve the quality of life in high-rise social housing areas by promoting social cohesion, safety, and environmental sustainability. It focused on revitalizing deprived urban neighborhoods through participatory planning, integrated urban policies, and green space development. Re-Block enabled the exchange of know-how among European cities and supported local authorities in designing inclusive and sustainable regeneration strategies.
2009-2013 VITO (South East Europe Transnational Cooperation Programme)	VI.TO – Vital Cities for Integrated Urban Development South East Europe Transnational Cooperation Programme. The VI.TO project focused on integrated urban development of historically vital cities as regional centers in Southeast Europe. It aimed to create a comprehensive approach to urban regeneration, based on the cultural heritage and built identity of cities. The project emphasized the promotion of transnational urban governance structures and the implementation of pilot measures to deliver visible results, enhancing urban attractiveness and encouraging economic growth. VI.TO also supported the development of integrated planning processes and the definition of content for sustainable urban strategies in historic cities. The project adhered to the principles and requirements of the Leipzig Charter, addressing challenges at the local level. These included: 1. Sustainable use of historic urban landscapes 2. Cross-sectoral and spatial analysis (towards a "compact city" model to combat urban and suburban sprawl) 3. Energy-efficient transport systems (climate protection) 4. Communicative and participatory strategies 5. High-quality architecture and public spaces as tools for structural policy 6. Focus on both central and peripheral urban neighborhoods 7. Monitoring and evaluation mechanisms

2011-2012 RETINA (Interreg IVB South East Europe)	RETINA – REVitalization of Traditional Industrial Areas Interreg IVB South East Europe Programme. The RETINA project focused on the revitalization of traditional industrial areas in South East Europe by promoting sustainable redevelopment strategies and improving the spatial, environmental, and economic quality of these zones. It aimed to support regional and local authorities in transforming declining industrial districts into dynamic and attractive areas through integrated planning and policy tools. RETINA encouraged transnational cooperation and the exchange of best practices, while implementing pilot actions to demonstrate innovative approaches in brownfield regeneration. The project also contributed to enhancing institutional capacities and aligning industrial area renewal with contemporary urban development goals.
2005-2008 (Ministry of Foreign Affairs – Development Assistance / Hellenic Aid)	"Construction of a Clinic and Multipurpose Place in the Katrag Area of Northern Cameroon" was a development aid project implemented in 2005, funded by the Hellenic Ministry of Foreign Affairs – Development Assistance. The project aimed to improve access to basic healthcare and community services for the local population in the remote Katrag region of Northern Cameroon. The initiative involved the construction of a health clinic and a multipurpose facility to serve both medical and social needs, with a focus on supporting vulnerable groups and enhancing the quality of life in the area. The project was the result of cooperation between the Metropolis of Xanthi and the Metropolis of Cameroon, combining local knowledge with international solidarity. Actina (formerly FM-EPICHEIREIN) was responsible for the project management, including planning, coordination of resources, financial oversight, and reporting. The organization ensured the timely and effective implementation of the project, supporting logistical arrangements and facilitating communication between the Greek and Cameroonian partners, while contributing to the broader goals of international development and humanitarian support.
2004-2006 PAGUS (INTERREG IIIC – ZONE STUD)	PAGUS – Planning and Management of Sustainable Urban Structures INTERREG IIIC – ZONE STUD. The PAGUS project, implemented under the INTERREG IIIC – ZONE STUD programme, focused on strengthening sustainable urban development through integrated spatial planning and governance models. It aimed to support medium-sized and smaller cities in addressing urban sprawl, improving land-use management, and promoting balanced territorial development. Through transnational cooperation and the exchange of experiences, PAGUS developed strategies and tools for sustainable urban structures, enhancing the capacity of local authorities to design effective planning policies. The project also contributed to the dissemination of best practices in participatory urban management and spatial cohesion across European regions.

Environment – Green development	
2018-2021 WILD LIFE FOR EVER (INTERREG Greece–Bulgaria 2014–2020)	"WILD LIFE FOR EVER" was an Interreg V-A Greece–Bulgaria 2014–2020 project that aimed to promote the protection and sustainable management of wildlife and natural ecosystems in the cross-border region. The project focused on areas of high ecological value, implementing targeted actions to preserve biodiversity, protect endangered species, and raise awareness among local communities. Key activities included the development of joint conservation strategies, habitat

	restoration, installation of informational signage, and the organization of educational and awareness-raising events. Through cross-border cooperation, the project contributed to building a shared environmental responsibility between the two countries.
2018-2021 WATER RESCUE (INTERREG Greece–Bulgaria 2014–2020)	"WATER RESCUE" was an Interreg V-A Greece–Bulgaria 2014–2020 project that focused on enhancing civil protection capacities and improving preparedness for water-related emergencies in the cross-border region. The project aimed to address common risks such as floods, water accidents, and natural disasters by strengthening cooperation between local authorities and civil protection bodies. The main actions included the procurement of specialized rescue equipment, joint training exercises for emergency response teams, the development of risk management protocols, and public awareness campaigns on water safety and disaster prevention.
2019 (LIFE FORESMIT CCM / IT / 000905)	"Peri-Urban Forest Bounds to the Sea" was an educational initiative implemented within the framework of the European programme LIFE FORESMIT CCM / IT / 000905, aiming to raise environmental awareness among schoolchildren aged 7–12. The activity introduced students to the importance of peri-urban coastal forests in climate change mitigation and biodiversity conservation. Through interactive workshops, field visits, and creative activities, children explored the role of natural ecosystems in protecting coastal areas and promoting sustainability. Educational materials were adapted to the needs of young learners, encouraging active participation and ecological thinking.
2012 REVERSE (INTERREG IVC Cross-border Cooperation Programme)	"REVERSE – Regional Exchanges and Policy Improvement to Valorise the Environmental Role of Small-scale Enterprises" was implemented under the INTERREG IVC Cross-border Cooperation Programme, aiming to promote sustainable development by integrating biodiversity and environmental considerations into regional policies supporting SMEs. The project facilitated the exchange of good practices among European regions and encouraged the adoption of policies that recognize the environmental value of small and micro-enterprises. Activities included policy analysis, stakeholder consultations, capacity-building workshops, and the development of regional action plans to foster eco-innovation and biodiversity-friendly business models.

Culture - Tourism	
2024- ongoing SMARTIES (SMP-COSME-2022-TOURSME)	The project implements a qualitative and quantitative research on the needs of SMEs in the post-Covid scenario and on best practices to facilitate this twin transition, reaching out to 110 key stakeholders and 250 SMEs from 8 countries and 11 areas in the Mediterranean region. In addition, it publishes the results in a Compendium available for the forthcoming T4T platform. Provides a blended capacity-building programme for tourism SMEs in 8 countries and 11 regions through local workshops and thematic webinars, reaching 275 SMEs and over 180 participants respectively. Selects monitors and supports 75 innovative projects from 5 EU countries in the Mediterranean region, prioritizing sustainable solutions that foster the twin transition. Reaches out to tourism ecosystems (EU and non-EU countries) through 5 networking events, a dedicated communication campaign and the publication of a Mediterranean Diet Handbook as a model of food sustainability in tourism.
2020-2021 WILD LIFE	"WILD LIFE FOR EVER" (2020–2021) was an Interreg V-A Greece–Bulgaria 2014–2020 project focused on the protection of biodiversity and the promotion of

FOREVER (INTERREG Greece –Bulgaria 2014–2020)	sustainable development in the cross-border region. A key component of the project was the design and implementation of the Q4ex Label, a quality certification system for local businesses operating in environmentally sensitive areas. The label aimed to recognize and promote enterprises that adopt environmentally responsible practices, contribute to the preservation of natural habitats, and support the region's biodiversity. The process included the development of assessment criteria, on-site evaluations, capacity-building actions for business owners, and pilot implementation of the label. Actina (formerly FM-EPICHEIREIN) was responsible for the study, development, and field implementation of the Q4ex Label in selected businesses within the eligible area. The organization contributed to raising awareness among the local business community, enhancing their engagement with sustainability standards, and supporting the long-term visibility of environmentally conscious entrepreneurship in the region.
2019-2021 ECOTOUR-NET (ENI CBC Joint Operational Programme Black Sea Basin 2014–2020)	"ECOTOUR-NET – Joint Network for the Promotion of Sustainable Ecotourism in the Black Sea Basin" was implemented under the ENI CBC Joint Operational Programme Black Sea Basin 2014–2020. The project aimed to foster cross-border cooperation for the development of sustainable ecotourism, while promoting natural and cultural heritage across the Black Sea region. Key objectives included the creation of a cross-border network of ecotourism stakeholders, the development of ecotourism routes, the enhancement of local tourism services, and the promotion of joint marketing strategies. The project supported local communities in adopting environmentally friendly tourism practices and encouraged alternative tourism models that respect biodiversity and local traditions.
2015 CErTouR (ENPI CBC BSB 2007-2013)	"CErTouR – Cultural and EcoTourism Routes" was implemented under the ENPI CBC Black Sea Basin Programme 2007–2013, aiming to promote sustainable tourism development through the creation and enhancement of cultural and ecotourism routes in the Black Sea region. The project focused on valorising the rich natural and cultural heritage of the participating areas by identifying key sites, developing thematic routes, and providing support to local tourism actors. Activities included capacity building, joint promotional strategies, digital tools for route visibility, and cross-border networking between tourism stakeholders.
2008 FISH TOURISM (INTERREG IIIB – ARCHIMED Programme)	"FISH TOURISM – Development and Promotion of Fishing Tourism as an Alternative Form of Sustainable Coastal Development" was implemented under the INTERREG IIIB – ARCHIMED Programme, aiming to promote fishing tourism as a complementary activity for coastal communities in the Mediterranean area. The project sought to diversify the income sources of small-scale fishers by integrating tourism services into their traditional activities, thus supporting local economies while preserving maritime heritage and protecting marine resources. Key actions included pilot initiatives on fishing tourism, training for fishers, the development of regulatory and operational frameworks, and cross-border exchange of good practices.
2014 RECULTIVATUR (SOUTH EAST EUROPE)	"RECULTIVATUR – Religious Cultural Tourism" was implemented under the SOUTH EAST EUROPE Transnational Cooperation Programme, aiming to promote religious cultural heritage as a driver for sustainable tourism development and territorial cohesion in South East Europe.

	The project focused on mapping, preserving, and valorising religious monuments and pilgrimage routes, while fostering their integration into cultural tourism strategies. Activities included the development of a digital database of religious sites, local and transnational tourism itineraries, awareness campaigns, and training sessions for tourism professionals and local authorities.
2006-2007 DI.MA (INTERREG IIIB – ARCHIMED Programme)	"DI.MA – Digital Management of Archaeological Sites" was a transnational project implemented under the INTERREG IIIB – ARCHIMED Programme, aiming to modernize the protection, management, and promotion of archaeological sites in the Mediterranean area through the use of advanced digital technologies. The project responded to the need for more efficient and sustainable heritage management by developing digital tools that supported documentation, conservation planning, and public engagement. Key activities included the creation of geospatial databases, digital mapping (GIS), 3D visualisations, and virtual reconstructions of archaeological sites. In addition, DI.MA promoted capacity building through targeted training for public authorities, archaeologists, and cultural heritage professionals on the application of digital systems in site management and tourism promotion. Public outreach was also central to the project, with the development of interactive platforms and digital content designed to enhance visitor experience and improve access to cultural heritage, particularly for younger generations and international audiences.
2006-2007 HIST.URBAN (INTERREG IIIB – CADSES)	"HIST.URBAN – Historical Towns as Regional Centres in South-East Europe" was implemented under the INTERREG IIIB – CADSES Programme and focused on the sustainable development and revitalisation of historical urban areas across Central, Eastern, and South-East Europe. The project aimed to strengthen the role of small and medium-sized historic towns as key drivers of regional development by preserving their cultural heritage while integrating it into modern urban planning and economic strategies. Activities included the documentation and assessment of historic urban assets, the development of integrated management plans, pilot interventions for urban regeneration, and the promotion of cultural tourism based on the historical identity of participating towns. A central objective of the project was to enhance institutional capacities and promote cross-border cooperation among municipalities, cultural institutions, and planning authorities. Through transnational exchanges of experience and good practices, HIST.URBAN supported the creation of common tools and methodologies for the sustainable management of historic towns.

Youth - Culture - Creative Sector	
2024-2026 WORK WITH MYTHS (ERASMUS+)	"WORK WITH MYTHS – Reviving Local Myths for Youth Empowerment and Creative Entrepreneurship" is an ongoing project co-funded by the Erasmus+ programme (2024–ongoing), aiming to promote youth empowerment through the creative reinterpretation of local myths and legends as tools for entrepreneurship, cultural expression, and community engagement. The project targets young people from underrepresented areas and equips them with the skills to transform intangible cultural heritage into innovative ideas for social and business initiatives. Through a series of non-formal educational activities — including workshops, mentoring, research, and creative labs —

	participants explore local mythology as a source of inspiration and identity, while developing their creativity, digital competences, and entrepreneurial mindset. Key outputs include educational materials, youth-led creative products, and public dissemination events, which foster dialogue between generations and connect traditional narratives with modern forms of expression. The project also promotes intercultural exchange and cooperation between the participating countries. Actina (FM-EPICHEIREIN), based in Xanthi, Greece, is the coordinating organisation of the project, responsible for overall project management, partner coordination, and communication. Actina also leads the research component and co-develops educational content and training activities, reinforcing its commitment to youth empowerment, cultural sustainability, and inclusive local development.
2024-2026 YOUTH-ful-GUIDES (ERASMUS+)	"YOUTH-ful-GUIDES – Empowering Young People as Ambassadors of Local Heritage and Sustainable Tourism" is an ongoing project co-funded by the Erasmus+ programme (2024–ongoing), aiming to strengthen young people's role in the preservation and promotion of local cultural heritage through sustainable tourism and non-formal education. The project engages youth aged 16–25 in a process of discovery, training, and activation, encouraging them to become local guides and cultural mediators in their communities. Participants gain skills in storytelling, digital tools, heritage interpretation, and eco-tourism practices, while exploring ways to creatively connect past and present. Core activities include interactive workshops, training sessions, site visits, digital content creation, and community events. These are designed to enhance young people's knowledge, confidence, and capacity to act as agents of cultural continuity and local development. Actina (FM-EPICHEIREIN), based in Xanthi, Greece, coordinates the project and leads the overall design, training methodology, and dissemination. The organization also works closely with schools, municipalities, and cultural institutions to ensure strong community involvement and the long-term impact of the project. Through YOUTH-ful-GUIDES, Actina reinforces its mission to support youth participation, cultural sustainability, and inclusive education in both rural and urban settings.
Migration - Health	
2014-2016 / GIMMIE SHELTER (Greece–Bulgaria Cross-Border Territorial Cooperation Programme 2007–2013)	Implementation of selected components of the project "Joint strategy for the social protection of vulnerable social groups / GIMMIE SHELTER", under the Greece–Bulgaria Cross-Border Territorial Cooperation Programme 2007–2013 (Region of East Macedonia & Thrace). The project contributed to the effective treatment of the phenomena of exploitation, neglect and/or abuse of minors as well as the phenomenon of trafficking in the wider region of Eastern Macedonia and Thrace. The assignment focused on establishing a cross-border cooperation network and operating a Day Care Center for the protection of vulnerable social groups. The Day Care Center comprehensive support, including psychosocial, medical, and legal services, educational and creative activities, temporary accommodation, and a 24/7 emergency response system, in collaboration with National and European child protection hotlines.
2015 OPEN DAYS 2015	Organisation of an Information Day at the European Parliament in the framework of OPEN DAYS 2015, titled "Migration: An active role for the Regions" (Region of

	North Aegean). Held on 14 October 2015, the session "Solutions to migration: Best examples from the Regions" focused on showcasing successful practices from Southern Europe in migrant reception and social integration.
2007-2008 (INTERREG III A / PHARE CBC Greece – Bulgaria Program)	Project Management for the General Directorate for Public Health and Social Welfare in the project “Information and awareness actions of immigrants and guards in the reception centers of Greece-Bulgaria on the risk of infectious disease transmission and the methods of individual prevention and hygiene. Surveillance and control of all diseases related to public health in places of mass aggregation” of the INTERREG III A / PHARE CBC Greece – Bulgaria Program | Region of East Macedonia & Thrace This project concerned information and awareness-raising actions for migrants and caretakers in the reception centers of Greece-Bulgaria regarding the risk of transmission of infectious diseases and the methods of personal protection and hygiene. Surveillance and control of all diseases related to public health in places of mass gathering. The scope of the project in detail: organization of 4 information-training seminars, 2 workshops, dissemination actions in the media, preparation and dissemination of printed, advertising and promotional material and management consulting services and technical support. Information leaflets for Hepatitis, Tuberculosis, AIDS and information leaflets for migrants in Arabic, Farsi, Urdu, English.

IT - Digital Growth	
2022-2023 eMT cluster (NSFR 2014-2020)	Project management of the "eMT cluster", implemented under the Competitiveness, Entrepreneurship and Innovation programme (NSRF 2014–2020), approved by the General Secretariat for Research and Innovation (GSRI). The initiative aimed to accelerate digital transformation through innovation partnerships and the development of an integrated ecosystem supporting technology adoption by businesses of all sizes. The project focused on the establishment and operational support of a regional cluster with emphasis on knowledge exchange, technology transfer, and the promotion of competitive, high-value-added services and products. It included capacity-building activities, strategic networking, development of shared infrastructure and services, and support for research-driven entrepreneurship.

Technical Support	
2022-2023	Provision of supporting services for the planning of the Corporate Social Responsibility (CSR) strategy of the Heraklion International Airport of Crete. The work included the selection of CSR actions, development of the communication strategy, and creation of all information materials to present the results of the CSR project.
2022-2023	Consultancy services for the Act "Development of Smart City Applications and Technologies for the Internet of Things (IoT) of the Municipality of Xanthi."
2022 – 2023	Research and advisory services for identifying potential financial instruments for the upgrade and modernization of the infrastructure of the Port of Kavala "Philippos II".
2017 – 2021	Provision of networking, information, and operational support for the Region of East Macedonia & Thrace at its Brussels office, based at the Headquarters of the

	European Union.
2007 – 2008	Technical support to beneficiaries in mountainous and disadvantaged areas within the Operational Program "Eastern Macedonia and Thrace" 2000–2006, funded by the European Agricultural Guidance and Guarantee Fund – Guidance Section (EAGGF-Guidance). Implemented for the Region of East Macedonia & Thrace / Managing Authority of the O.P. SAAS.
2007 – 2008	Technical support to beneficiaries of NSRF programmes for the Region of East Macedonia & Thrace, under the guidance of the Managing Authority of the Operational Programme for Agricultural Development and Restructuring of the Countryside (O.P. SAAS).

Team & Key Personnel		
Name	**Role**	**Professional Profile / expertise**
Michalis Pouspourikas	Co-Founder, Business Development Manager	Economist, MSc
Filippos Parastatidis	Co-Founder, Finance Manager	Economist, MSc
Anastasia Aslanidou	Project Manager	Economist, BSc
Giorgos Kyriakidis	Project Manager	Public Historian, MA
Ioanna Kiatipi	Project Manager	Economist, MSc
Anastasia Vergidou	Project Manager	Agronomist & Sustainability Specialist, MSc
Zoi Arvaniti	Business Consultant	Economist, BSc
Katerina Karanikolaou	Business Consultant	Economist, MSc
Anastasios Matthaios	Business Consultant	Economist, BSc
Myrto Michaloglou	Business Consultant	Economist, MSc
George Bourdounis	Business Consultant	Economist, MSc
Theodoros Athanasiou	Business Consultant	Economist, BSc
Tsidem Softa	Business Consultant	Economist, BSc